

## **II. TiE Rajasthan**

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## **TiE Rajasthan – Inception & History**

### **How it all began!**

It was the Year 2001 and in the month of January, that Rajeish Moondraa was introduced to Mr. Naren Bakshi, founder of a company called Versata Inc., USA. He had come to Jaipur for his annual holidays in his home town and was looking to meet some of the leading IT entrepreneurs of Jaipur. Rajeish invited Mr. Bakshi to his office and for the first time was introduced to the organization called TiE. Naren was keen to understand the industrial and business scenario especially from the new economy perspective.

Rajeish did some internet research on what TiE was all about and the organization talked of big names like Kanwal Rekhi, Kailash Joshi, Suhas Patil, Sabeer Bhatia etc. The next action was to organize a get-together lunch for 12-15 leading IT entrepreneurs of Jaipur, which was also attended and supported by Mr. Purshottam Agrawal, Commissioner Bureau of Investment Promotion as the government representative. In this meeting Naren introduced the audience to TiE and its philosophy of giving back and mentoring and how TiE had revolutionized entrepreneurship in the Silicon Valley and how they were now expanding into other regions of the world, especially India.

### **Formation of Rajasthan IT Entrepreneurs Group (RITEG)**

During this meeting the group agreed to work for having a TiE chapter in Jaipur and the responsibility of getting that done was assigned to Rajeish. TiE has some norms for the chapter formation and looks for the commitment beyond the initial excitement and, therefore, was not willing to give chapter status immediately. The decision was taken to form an ad-hoc working group that would work for achieving the Chapter status and thus Rajasthan IT Entrepreneurs Group (RITEG) was formed by 6 members who committed Rs. 50000/- each for the task and Rajeish Moondraa became the President of RITEG. The other members of the RITEG who need special mention and acknowledgement are Ajay Data, Manuj Goyal, Keshav Sharma, Sunil Jain & A. Gupta.

### **Journey From RITEG to TiE chapter**

The challenge was to keep the excitement going and take some meaningful and concrete steps that were beneficial to the entrepreneurs and the policy-makers to help the industry grow.

## **Highlights & Achievements**

1. Efforts were made to lift ban on purchase of computers in Rajasthan Govt. and this paved way for new business opportunities to the industry. Today the Govt. of Rajasthan's IT budget is more than Rs. 150 crores.
2. Training of senior bureaucrats on IT usage for office with due support of then Chief Secretary Inderjit Khanna.
3. RITEG also worked with the Government to make policy changes that were hindrances to the growth of IT industries and our efforts paved way for one of the major milestones for Jaipur as a city when GENPACT announced that it shall be setting up its center in Jaipur.
4. Persuaded Rajasthan Government to set up a venture fund for the entrepreneurs of Rajasthan. Rajasthan Venture Capital Fund was formed with a corpus of 16 crores.

## **TiE Rajasthan Chapter Launched by Chief Minister**

RITEG was now coming closer to becoming a TiE Chapter with the efforts of Naren Bakshi who became a champion for TiE Rajasthan. The bigger challenge was how RITEG could make a TiE chapter relevant to Jaipur as the IT industry was limited and TiE was all about entrepreneurship, something that has relevance across all the sectors. The thought process was if there was to be a sustainable and relevant chapter that works on the philosophy of TiE of giving back to the society, then it would have to be more inclusive and have entrepreneurs across the business sectors, even the traditional ones.

With this objective Mr. Yogendra Durlabhji, popularly known as Yogi, was approached. He is a well known figure in Jaipur and comes from a leading jewelry family who also ran one of the largest philanthropic hospitals in Jaipur. Yogi was also Past President of CII and had quite an experience of leading organizations and he was asked to take a leadership role and be the First President of TiE Rajasthan. Yogi did a phenomenal job in convincing leading entrepreneurs of Jaipur to understand the philosophy of TiE and become Charter Members of TiE. This was not an easy task in a city like Jaipur and with a fee tag of Rs. 1,00,000 this was still more arduous, but Yogi pulled it off pretty well and on launch there were 20 Charter Members including the 6 from RITEG.

Finally on 11th Jan 2002 TiE Jaipur came into existence and was launched in a grand ceremony by the then Chief Minister Mr. Ashok Gehlot in the presence of leaders from Silicon Valley like Kanwal Rekhi, Kailash Joshi, Vipin Shah , Naren Bakshi, Raj Desai etc.

# **TiE Rajasthan Acknowledges Leaders' Contribution**

## TiE Rajasthan Champion



**Naren Bakshi**

Founder / CEO / Trustee  
Versata / Jumpstart / TiE Global  
Chapter: TiE Silicon Valley

**Naren Bakshi** (born 1943) is an Indian-American serial entrepreneur. In 1992, Bakshi founded [Versata](#), which later went public in 2000. He is also the Founder of Xpede, CEOJumpStart, Harbinger Real Estate, and the International Venture Group. He is an angel investor and mentor to several start-ups and is a Charter Member of [The Indus Entrepreneurs \(TiE\)](#) and has served as a Trustee of TiE Global. He was the founding Chairman of the first Indian Community Center in North America in Cleveland, Ohio and is currently serving as a Trustee of the Indian Community Center in Milpitas, California.

He obtained his BSc in Mechanical Engineering from [Birla Institute of Technology](#) in [Ranchi](#), India. He holds an M.S. in Industrial Engineering (1968) and an M.B.A. in Finance and Marketing (1969) from the [University of California, Berkeley](#). Bakshi and a small group of Indian students founded UC Berkeley's first Indian Association, and he served as its first President.

After moving back to the Bay Area in 1989, he founded Versata in 1992 and served as President, CEO and Chairman of Versata, a company that went public in 2000 with over \$1 Billion valuation. On the day of its IPO, Versata created more than 150 millionaires on paper. He is also a Founding Partner of CEOJumpStart. He co-founded Xpede in 1998, a provider of e-commerce lending services to major financial institutions. Bakshi now serves as the Chairman of the Board of Xpede. He has served as an advisor to TekEdge, 123SignUp, and Magnifi.

He is currently serving on the board of Liquid, an e-learning services, content and solutions company. He is Chairman of Harbinger Real Estate Pvt. Ltd., a company that is promoting digital lifestyle homes in India, and International Venture Group.

Bakshi serves as the Trustee and is President Emeritus of India Community Center ([www.indiacc.org](http://www.indiacc.org)) in Silicon Valley and is Chairman Emeritus of Hume Center, a mental Health agency in Silicon Valley. He has been an active member of TiE since 1994, having served as a champion of TiE Rajasthan and Trustee and Global Chair (2004 – 2009) for the chapter support and development group that helped to foster entrepreneurship in 57 chapters in 14 countries. His company Versata was one of four companies that were featured in TiE's inaugural conference in 1994 in Silicon Valley. He was also a member of the Alliance of CEOs, a group of 150 CEOs/Founders in the Bay Area. He was also part of the TRW team that acquired Teknekron Financial Systems and earned the nomination for the 1990 TRW Chairman's Award of Innovation.

## TiE Rajasthan – Past Presidents



### **Yogi Durlabhji | Gems, Jewelry and Healthcare**

#### **President | Year 2002 & 2003**

Yogendra or Yogi, briefly studied Architecture at IIT, Kharagpur before switching to a five-year sojourn at St. Stephen's, Delhi where he majored in History. He dabbled in International Relations in California, taught English and History at the Doon School and Mayo College before doing Research in Education at the University of Cambridge and, subsequently, at the University of London where he submitted a dissertation on 'Education in a Rural Environment - A Blueprint for India.

Yogi has been recognised as a leader and outstanding human being by biographical societies across the world. Today, Durlabhji is a household name in fine emeralds, venerated everywhere for its fine merchandise and finer business ethics. The family has catered to the top jewelers in the world - Harry Winston, Van Cleef and Arpels, Bulgari, Tiffany, Boucheron, Cartier, Fred, Chaumet, Oscar Heyman, De Young - to name just a few. Durlabhji emeralds have graced the best showrooms, and adorned the most famous people; the firm, currently headed by the husband - wife team of Yogi and Nirmala Durlabhji, is an indispensable part of the select international market in fine gemstone.

#### **Awards and Distinctions**

Outstanding People of the 20th Century 2000, Outstanding Intellectuals of the 20th Century, Five Hundred Leaders of Influence, Marquis Who's Who in the World (1999 and 2000), Who's Who in the 21st Century, The First Five Hundred at the new Millennium, Who's Who in Finance and Industry, 2002-2003, The International Biographical Centre Living Legends. TiE Global Trustee for the year 2007.

#### **Key achievements of TiE during Yogi's tenure**

- **TiE Rajasthan got a well furnished, fully functional Secretariat** with full time ED and supportive staff
- **Seminar on Venture Capital**
- **TiEcon 2003**
- **Seminar on Synergizing Tourism** that was addressed by some of the leading experts on tourism in India and most of the recommendations that came out of deliberations were later adopted by the state government.
- **TiE Gyan** was organized on IT opportunities at Rajasthan
- **An Interaction with C. K. Prahlad**
- **Focus on core value proposition of TiE** through Mentoring Sessions with college & high school students which received a lot of appreciation and was unheard of in the past for a location such as Jaipur. Such gestures and initiatives helped to develop strong relationships with the academic fraternity & educational institutions that valued Entrepreneurship.



**Ajay Data | President | IT Products and Services, ISP**

**Year 2004 & 2005**

Dr Ajay Data is the techno savvy CEO & Managing Director of IT arm of Data Group of Industries with an annual group turnover of more than Rs. 1000 crores (2007-08). Data Infosys Limited and Data Infosys Limited are the two IT companies focusing on IT services and softwares distinctly.

He pursued his MBA in Computer Sciences from Newport University, USA and PhD in Electronic Data Processing from Netherlands. He also holds a diploma course in 'System Analysis & Design' from Uptron.

#### **Awards and Distinctions**

- Honoured with Certificate of Excellence from Junior Chamber of Commerce, Jaipur, for outstanding services by Shri Ram Vilas Paswan, the then Hon'ble Minister for Communications.
- Received the International Millennium Gold Star Award for Enriching Human Life and Outstanding Attainments.
- Awarded Outstanding Young Person in Rajasthan by Indian Junior Chamber, Kota.

#### **Key achievements of TiE during Ajay's tenure**

- Generation of sponsorships to contribute towards the TiE funds
- Catalyzing of TiE Rajasthan Global Support Network internationally that also contributed to the TiE funds
- Continuation of the good works being done by Yogi
- Regular Mentoring sessions and Networking dinners and Meetings
- Strong partnership established with NASSCOM leading to joint events every year with them.
- Practice of choosing President Elect one year ahead of the term to ensure a smooth every month smooth and the new incumbent has not to deal with any surprises.
- The chapter won Randy Carrol Award as best start-up chapter in the world.



## **Rajeish Moondra | Healthcare Informatics & KPO |**

### **President | Year 2006 & 2007**

Rajeish Moondra is a first generation entrepreneur and is a qualified professional with a Chartered Accountancy degree. He has been the Founder & CEO of Truworth Group of Companies that is having interest in the field of Health Management, Informatics & KPO services. Truworth is providing Healthcare Information Management and EMR solutions and Preventive & Disease Management solutions under the brand name Make Me Healthy & The Health Corner. Truworth KPO division provides Revenue Cycle Management Services for health care providers & Hospitals. Truworth has been a pioneer in the field of BPO/KPO services in Jaipur.

#### **Awards and Distinctions**

- Featured in "Jewel in the Crown" published by Dainik Bhaskar Media group
- Key founder member of TiE Rajasthan and the main force behind opening of TiE Chapter in Jaipur.

#### **Key achievements of TiE during Rajeish's tenure**

Good networking initiatives were started that proved to be very popular and successful like Sunday Brunch Sessions and Friday Coffee sessions for CMs.

Active contribution in the formation of New IT Policy of Rajasthan and major suggestions were incorporated.

- Active support to formation of SEZ in Jaipur.
- Yogi Durlabhji & Naren Bakshi nominated to BOT and elected.
- Events with American India Foundation.
- Delegation from Atlanta entrepreneurs and Women Entrepreneurs across USA.
- Charter Member Retreat at Khimsar. The event was planned as an All India CM Retreat but it turned out to be Global CM Retreat with more than 50% participation from overseas. The retreat was memorable and highly successful with C K Prahalad as the main speaker in the business session.

The success of Khimsar event ignited the ambition to bring the TiE Global Retreat to Rajasthan and the target was achieved in 2009 under the leadership of Mahavir Pratap Sharma.



## **Mahavir Pratap Sharma | Carpets, Exports & Events**

### **President | Year 2008 & 2009**

Mahavir Sharma, is an entrepreneur in the truest sense of the word, he exudes a passion in whatever he does, be it his carpet or jewellery business, event management, social upliftment, heritage conservation, leadership and mentoring, modelling or sports.

After his schooling at St. Xavier's Jaipur, he went to the US and worked in the international trading market for six years. He has been in the manufacturing and exporting Handmade carpets, furniture and Silver Jewellery under the name of Oscar Exports for the last 23 years.

Now entering into the foray of developing Industrial parks he is at the helm of a recently formed company Jaipur Kaleen park Ltd, (JKPL) which is starting a first ever in India, an eco friendly and totally non-polluting, Carpet and textile park near Jaipur.

With a few of fellow charter member friends in Rajasthan he has become an integral part of an angel investor network of Rajasthan (RAIN). His latest passion is Event Management, Marketing and Public Relations and he has a company in the name of sWIShin ([www.swishin.in](http://www.swishin.in)) which creates a buzz each time it showcases its innovative and organizational talents.

His oratory skills, clarity of mind, management and organizational skills, fierce competitive spirit and raw passion make him a force to be reckoned with

#### **Awards and Distinctions**

- Founder member of TiE Rajasthan & Presently, global Trustee of TiE for two years
- Co founder, Jaipur Virasat Foundation
- President, The Rajasthan Carpet Manufacturers and Exporters Association for successful two terms
- 1st Vice Chairman of the Carpet Export Promotion Council

#### **Key achievements of TiE during Mahavir's tenure**

- As has been the tradition Mahavir better known as MP was made President Elect a year before in a very smooth leadership transition carried out democratically
- TiE CM retreat. The TiE Global Charter Members Retreat in 2009 was the biggest achievement that has happened for the TiE Rajasthan Chapter and the major credit goes to MP for organizing one of the most successful retreats which was sold out well in advance, had a record number of attendees, and was truly enjoyed by one and all.
- TiECon 2009
- Charter Member Networking Dinners hosted by a Charter Member
- C K Prahalad on Vision plan for India at 75
- We won the TiE most effective leadership Transition award in 2009



## **Atul Kapur | President | Publishing and Education**

### **Year 2010 & 2011**

Atul Kapur was educated at Mayo College, Ajmer after which he did his under graduation at NDA and subsequent training at IMA. He served the Indian Army for 5 years in the Armoured Corps. He then joined his family business, a security printing press, where he is currently the CEO, having run it for the last 22 years and taking it to new heights of professionalism.

He is also transforming a 300-year-old fort atop a hill on the Jaipur-Delhi highway into a heritage hotel. The Bishangarh Fort will be one of a kind, made like a warrior fort. Its location, one hour from Jaipur, and three hours from Delhi should make it a sought after destination. It is being innovatively designed to incorporate the ethos of an era gone by and merge the modern comforts into it. The beautiful views of the Aravali hills and the rural setting combine to add peace, tranquility and serenity. The company, Kings and Knights Heritage Hotels Pvt. Ltd., plans to give the experience of Rajasthani heritage, rural community service, adventure activities et al in one harmonious blend. Atul Kapur leads the vision and design of this venture having studied the current heritage hotels market for over two years.

On the personal front, he married Smriti from Mumbai in 1987. They have two sons, Tanay and Aman, both of whom are presently undergoing undergraduate studies in universities in the US. He lives with his parents and brother in a joint family in Jaipur. He has a passion for sports, travelling and reading.

### **Key achievements of TiE during Atul's tenure**

- As has been the custom, Atul was made President Elect a year before in a very smooth leadership transition carried out democratically.
- We won the "TiE Most Effective Leadership Award in 2011"
- Creation of enough Brand visibility for TiE amongst the Jaipur entrepreneurial community by means of various events conceptualized and implemented.
- Resurrection of the monthly networking Sunday brunches with prominent speakers each month introducing a speaker from various sectors through Winners thought works.
- TiE Rajasthan single handedly hosted the US State Department and White House delegation in September 2011 which created a lot of news due to this delegation's visit for TiE in Rajasthan and in the US through various press releases and publications.
- Launch of TiE Stree Shakti in Rajasthan
- Organised UK Trade Investment visit and jointly hosting Business Seminar

## TiE Rajasthan – Current President



### **Manuj Goyal**

Managing Director  
Pink City Colour Stone Pvt.Ltd.

Manuj is the Managing Director of Pinkcity Group Companies. Pinkcity India's primary focus is on gems and jewelry business. Pinkcity Color stones P. Ltd. & Pinkcity Jewel House P. Ltd. produce high quality jewelry using genuine colored gemstones and diamonds for major US and UK retailers and brands.

Manuj, as an entrepreneur, has successfully developed a conglomerate of businesses in Jaipur, India. Under the rubric of Pinkcity Colorstones P. Ltd., he had successfully set up a venture with the Swarovski Group to provide them with finished gemstones.

Another Company belonging to Manuj Goyal and his family, Pinkcity Gem Technologies conducts research in natural gemstones enhancements. The company already has a few global patents in the field. Manuj's extensive experience and success in International Business, his ability to produce international quality goods, experience in managing skilled workers, and his constant innovations in his business gives him the background required to build and manage a successful businesses.

Manuj, was earlier the Co-founder of Supportscape Inc., a Call Center Company with its operational base in India. The company managed Inbound Customer Service and Tech Support operations for some Major Companies including Sony Electronics USA, Tiscali ISP UK,etc.

Manuj completed his Bachelor's in Commerce from the State University, Jaipur, India and graduated in the gemologist program of the Gemological Institute of America.

## **The Executive Committee**

In order to function effectively as a Chapter, TiE Rajasthan adheres to the TiE protocol of regular meetings of the Executive Board which comprises some of the distinguished Charter members who volunteer to contribute their time, effort and resources for its smooth operation and decision making.

The Board comprises of TiE president, President Elect for the next term, some of the Past Presidents and other distinguished Charter Members elected through a democratic process.

The Executive Committee meets every month and discusses the forthcoming and immediate past Programs, events, activities and other administrative issues of the chapter and takes decision on relevant issues.

The meeting is chaired by the President and supported by the Executive Director and the minutes of the meetings are later circulated to all the EC Board members on the next day.

### **The current Executive Committee members are:**

Manuj Goyal, Managing Director, Pink City Colour Stone Pvt. Ltd. & Current TiE President

Atul Kapur, CEO, Kapur Press & Past President

Mahavir Sharma, CEO, Oscar Exports, Global Trustee & Past President

Rajeish Moondraa, CEO, Truworth BPO Pvt Ltd & Past President

Jitendra Agarwal , Managing Director, Genus Power Infrastructure Ltd.

Kamal Kothari, Partner, Super Gems & Jewels

Mehul Durlabhji, Partner, R Y Durlabhji

Rajneesh Bhandari, Partner, Cosmo Infra Solutions

Siddharth Agarwal, CEO, Silkasia

Vikram Golcha, Managing Director, Golcha Associated Group

## **TiE Rajasthan Secretariat**

A major decision that TiE Rajasthan chapter took during its inception in 2002 was to have a full fledged Secretariat with a full time Executive Director. Within a month of the formation of chapter we had 1800 sq ft office with conference room facilities and a full time ED with a support staff. This was a really bold decision as none of the TiE offices in India were operating from an independent office as big as Jaipur. However it was this bold decision that made TiE Rajasthan look different and committed to the cause and that paid in the long term.

Today, TiE Rajasthan is managed through a full fledged Secretariat located in the heart of the Jaipur City, just behind Vidhan Sabha of Jaipur.

The TiE Rajasthan Chapter is managed through Full time Executive Director and a supporting staff.

**The Current office bearers are:**

- 1. Mr. Sharad Kamra, Executive Director**
- 2. Ms. Smita Basu, Asst Manager - Communication & Events**

TiE Office can be contacted for any relevant support between 10:00 am to 6:00 pm on all working days.

The Correspondence Address:

**C-97, First Floor, Janpath  
Lal Kothi Scheme (behind Vidhan Sabha)  
Jaipur – 302015  
Tel. no. : 0141 – 5104464/65  
Email : [ed@tierajasthan.org](mailto:ed@tierajasthan.org);**

## TiE Rajasthan at a glance

- TiE Rajasthan got a well furnished, fully functional Secretariat with full time ED and supportive staff 2002- 2003
- Seminar on Venture Capital, 2002 - 2003
- TiECon 2003
- Seminar on Synergizing Tourism, 2002 - 2003
- TiE Gyan on IT opportunities at Rajasthan, 2002 – 2003
- C.K Prahalad’s visit followed by his Keynote, 2002 – 2003
- Catalyzing of TiE Rajasthan Global Support Network internationally that also contributed to the TiE funds, 2004 - 2005
- Strong partnership established with NASSCOM leading to joint events every year with them. 2004 - 2005
- Randy Carrol Award as best start-up chapter in the world, 2004 – 2005
- Active contribution in the formation of New IT Policy of Rajasthan and major suggestions were incorporated. 2006 - 2007
- Active support to formation of SEZ in Jaipur. 2006 - 2007
- Yogi Durlabhji & Naren Bakshi nominated to BOT and elected. 2006 - 2007
- Events with American India Foundation, 2006 - 2007
- Atlanta entrepreneurs and Women Entrepreneurs Delegation, 2006 - 2007
- Charter Member Retreat at Khimsar with C K Prahalad as the main speaker in the business session, 2006 – 2007
- TiE - Pan IIT Entrepreneurship Mentoring Workshop 2007
- NASSCOM Developing Jaipur as IT/BPO Destination – Challenging the Leaders 2007
- C K Prahalad on Vision plan for India at 75, 2008 – 2009
- TiE Rajasthan Entrepreneurship Awards 2008
- IT FIESTA 2009
- IT@Rajasthan 2009
- Interaction with Vivek Wadhawa, 2008 - 2009
- TiE most Effective leadership Transition award, 2009
- TiE Charter Member Retreat, 2009
- TiECon 2009
- TYE program with schools 2010/11/12
- TiE Most Effective Leadership Award, 2010 - 2011
- The US State Department and White House delegation, 2010 - 2011
- Launch of TiE Stree Shakti in Rajasthan, 2011
- Changing tomorrow, 2011

- UKTI: UK and India Partners I Business 2011
- Launch of Business Builder Meet Platform for young and start up Entrepreneur members, 2012
- Changing tomorrow, 2012
- UKTI: Investing in UK, 2012
- I Secrets: An Interaction with David Begler & Dan Simmons, Ex apple Core team
- TiE AIF Delegation Meet, 2013

## **SO FAR SO GOOD – *Learnings from the Past***

We have successfully created a niche for ourselves and are the leading organization for entrepreneurship development in the state and we have had our own share of learnings from our past, which we now take forward to an even brighter future.

**A few of the learning we would like to share with all our members are:**

- **TiE is not just about IT.** We have found our own path to be successful through our passion and commitment towards fostering entrepreneurship and our current mix of members from various sectors such as Gems & Jewelry, Handicrafts, Manufacturing etc. has proved that TiE has enough attraction and capabilities to include wider sectors of entrepreneurship.
- **A full fledged Secretariat.** Our full fledged Secretariat contributed a lot towards the sustaining the member's interest and in keeping chapter alive and vibrant.
- **Member's Engagement.** Engagement of Members through different formats of Knowledge & Networking events has built and contributed a lot towards camaraderie and cohesiveness amongst the members.
- **Smooth Leadership Transition.** This has been one of the corner stone and more importantly a custom at our chapter. Our unanimous, transparent and democratic process of President's elections has contributed well for chapter's good health.
- **The presence of Past Presidents on the Advisory Board.** All of our Past President's are part of the advisory Board and Most of them are also on our current Executive Board as Invitee. Such engagements are rarely found in other set of members driven organization and the same is also the reason for our success as a chapter while still staying in our roots.
- **Regular flow of Events.** Regular Events keep chapter vibrant and in news while keeping the members' interest alive. What matters more is giving continuum to the flow of events and the value derived by the member rather than the size or magnitude of the event.
- **Engagement with Govt. Authorities.** We have played an active role on broad policy levels with the Government bodies for the establishment of SEZ, STPI and other issues pertaining to what was in genuine interest of our members. This has acted as an enabler in bringing solidarity and larger visibility to the chapter amongst entrepreneurial community and the Government.
- **Setting up of Global Support Network of TiE chapter.** We benefitted immensely through our connectivity with the TiE Global support Network. Our TiE Rajasthan champion Mr. Naren Bakshi, who was also the Chairman Chapter Support Group Global, contributed immendsely to enable chapter to grow, connect and gain support in many different ways during the crucial times.

- **Members' participation in Global Events.** In order to benefit more through Networking at TiE, it's of relevance and value for any member to not to miss attending the global events. Global events become a platform where one can meet international Charter Members and invite them to visit the chapter, which can lead to creating events of higher value for the members.
- **The apolitical nature of TiE.** Despite working closely with state governments we have remained apolitical and had shared good relations with governments from different political parties. This also acts as an enabler for us to get to share our views on a neutral note with any party which may be in power.

## TiE Rajasthan - A glimpse to the future

### *The Mission, Vision & Aspirations*

TiE Rajasthan is now more than a decade old organization, but is as fresh as it could be in terms of its hands on approach in identifying what is of value to its entrepreneurial community. Also, the TiE Protocol of a Presidential tenure of 2 years has kept the organization beaming with fresh energy and ideas at all the times. As we look ahead, we have some goals to re strengthen, some new goals to add on and modify what is changing on the landscape of time. Consolidating on our learnings, we look ahead to our following goals with renewed energy:

- 1) **Contributing to the improvements in the business processes** amongst the members from various sectors of the Industry while inviting people with expertise in the area of concerns.
- 2) **Opening up Mentoring Clinics** to younger TiE members to get mentored on regular basis
- 3) Taking a next step by **supporting Educational Institutions** in setting up Incubation Centers to support entrepreneurship on Campus.
- 4) **The My story sessions are soon going to be a part of the Integrated learnings** to be offered to College and school students to inspire them towards Entrepreneurship.
- 5) **Identifying, nurturing and funding new Ventures** of aspiring Entrepreneurs who have bright and fresh workable Business ideas.
- 6) **Promotion of IT and ITes through establishment of an SIG** on IT which will identify specific needs of the sector and act as a catalyst in the Industry for the members.
- 7) Promotion of entrepreneurship amongst the women through promoting **TiE Stree Shakti** to the target audience.
- 8) **Creation of TiE Institute.** TiE Rajasthan is actively working on the idea of creating an infrastructure for aspiring entrepreneurs to learn the basics of starting up the venture which may extend upto providing incubation support as well. For the same we have already been allotted Land & building from RIICO. The Institute is expected to commence next year i.e 2014

Apart from the above, TiE Rajasthan has a structured Event Calendar and organizes various events of value to its members, a few of the events are:

- **Business Builder Meet** - A platform for new ventures to showcase & network
- **Winners Thought works** - A platform for Charter members for Policy advocacy

- **Mentoring Clinic** - A Platform for younger members to be mentored by Charter members
- **Campus Outreach** – A platform for young students to interact with entrepreneurs in campus through My story, Mentoring, B Plan contests and knowledge sharing
- **Meet the Experts** - A Platform for members to interact with experts from the Industry
- **Leader's Forum**- A Platform for Charter Members to mingle and learn from each other

TiE Rajasthan also collaborates with other international and national level Industry Bodies and organizations for joint events such as with NASSCOM, UK Trade & Investment, Franchise India, TEDx, etc. for events of common interest.

## Distinguished Speakers at TiE Rajasthan



**Aneesh Chopra**

Former Chief Technology Officer & Associate Director for Technology, Office of Science & Technology Policy, White House, Washington D.C.



**A.G. Karunakaran**

Past Founding President and CEO of GDA Technologies



**Arjun Malhotra**

CEO and Chairman of TechSpan / Headstrong.Co-Founder of HCL Limited in 1976 Computer Technology Company with Shiv Nadar, Past Chairman- TiE Global



**Chris Moore**

Tech City Investment Organisation, UK Trade & Investment (TCIO)



**Ivan Schouker**

EX-CEO (Chief Executive Officer) Hinduja Bank (Middle East) Ltd.



**Jagdish Sheth**

Professor of Marketing at the Goizueta Business School of Emory University  
Business Consultant & Founder of the Center for Relationship Management at Emory  
UNV & Center for Telecommunications Management at University of Southern  
California.



**Jai Saboo**

Past Chairman & CEO of Saboo Business Group



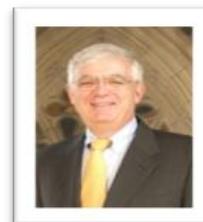
**Kanwal Rekhi**

Managing Director India-US VC since 1994, 3-time CEO and 1st Indian-American  
Founder & CEO to IPO on NASDAQ, Co-founded and built TIE into the largest global  
network of Indian entrepreneurs, and co-founded Inventus.



**Mark Kotecha**

Managing Director, Energico.co.uk



**Michael H. Merson**

Director, Global Health Institute at Duke University



**Nandini Tandon**

EX- Managing Director at Lumira Capital.  
Ex partner RBC Capital Partner,  
Launched RBC's U.S. life science venture capital



**Naresh Trehan**

Chairman and Managing Director, Medanta - The Medicity a multi-super speciality  
Institute, Renowned cardiovascular and cardiothoracic surgeon



**Nicholas Ashby**

**CEO/MD/Director, Celadon Capital, Malaysia**



**Nitin Rai**

Present **President & CEO of First Insight Corporation**  
A Hillsboro, Oregon based software company which he founded in 1994.



**Pradeep Mittal**

Director, Magna's Indian Operations (Magna Infotech)



**Prashant Gulati**

Managing Director & CEO of Optimistix Ventures  
President, TiE Dubai Chapter.



**Robert M. Califf**

Director of the Duke Translational Medicine Institute (DTMI),  
M.D. Professor of Medicine in the Division of Cardiology at the Duke University, Vice  
Chancellor for Clinical and Translational Research.



**Samir Sood**

EX- Director of India Forge since Oct-2009 Prior to this Samir Sood was the Head of  
South Asia, Australia - M&A & Investments for Google, a provider of Internet Search  
Technology



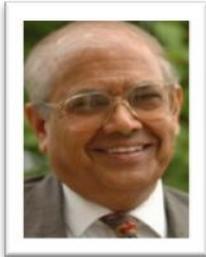
**Sanjay Swamy**

Past CEO, mChek India Payment System



**Saurabh Srivastava**

Chairman of CA Technologies, India IT entrepreneurs, angel investors and venture  
capitalists, Saurabh is co-founder and past chairman of NASSCOM, President of TiE,  
Delhi and sits on the global board of TiE



**Sid Gautam**

Professor & Director  
Center for Entrepreneurship, Chapter: TiE Carolinas



**Suren Dutia**

Advocate for entrepreneurship, Senior Fellow of the Kauffman Foundation and the Skandalaris Center for Entrepreneurial Studies, Washington University in St. Louis (From February 2006 to May 2010)  
Served as the CEO of TiE Global, Silicon Valley.



**Vish Mishra**

Venture Director, President , TiE Silicon Valley  
[Clearstone Venture Partners](#)



**Vivek Wadhwa**

Vice President of Academics and Innovation at Singularity University;  
Fellow, Arthur & Toni Rembe Rock Center for Corporate Governance, Stanford University; Director of Research at the Center for Entrepreneurship and Research Commercialization at the Pratt School of Engineering, Duke University;  
Distinguished visiting scholar, Halle Institute of Global Learning, Emory University.



**Late C.K. Prahalad**

*Internationally renowned Management Guru*  
Paul and Ruth McCracken Distinguished University Professor of Corporate Strategy at the Stephen M. Ross School of Business in the University of Michigan,